**申请加盟经销商提报材料明细**

**Application materials for Distributor Admittance**

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| --- | --- | --- |
| **资料类型****Type**  | **内容****Contents** | **说明及要求****Requirements** |
| 表格报告Report in Form | 《陕汽经销商加盟申请表》（附件一）Application Form for SHACMAN Distributor Admittance(Annex I)  | 扫描件，加盖经销商单位公章Scanned copy with the official seal of the distributor  |
| 基础资质Basic Qualifications | 企业注册登记证明Certificate of corporate registration | 扫描件，并加盖公章Scanned copy with the official seal of the distributor |
| 财务资料Financial Materials | 利润表Income Statement | 扫描件，要求时间为最近两年，加盖企业公章Latest two years; Scanned copy with the official seal of the distributor |
| 资产负债表Balance Sheet |
| 现金流量表Cash Flow Statement |
| 照 片Photo | 企业经营场地实物照片Real copy of corporate operational site | 电子版，包含办公、销售、服务、配件场所Electronic form, including sales, service and part & components sites |
| 营销策略报告Marketing Strategy Report | 在经营区域内的市场分析及销售规划Market analysis and sales plan within the operational region | 电子版Electronic form |
| 售后服务能力说明After-sale service Ability Description | 企业在经营区域内售后服务、配件储备情况的说明The description of after-sale service and parts inventory within the operational region | 电子版，加盖公章Electronic form with the official seal |